

2/53 Centennial Circuit Byron Bay NSW 2481 Australia 02 6685 5599 dbs-sales@dbsmedical.com.au www.dbsmedical.com.au

18th May 2025

Thank You and Goodbye from Dale and Viv.

As we come to the last 2 weeks of DBS Medical Supplies, I would like to reflect a little and say thank you to the many Pods, Labs and others associated with podiatry that I have worked with over the past 30+ years.

For those who don't know, DBS began on January 2nd, 1994, when the ANZ area manager in Brookvale, Sydney approved a \$7500 overdraft to allow us to purchase the products we needed to get started. After operating in Newport Beach for 7 years we packed up and moved to Byron Bay because, why not. We setup in a warehouse at 93 Centennial Circuit which was 5 times larger than our space in Newport, purchased some racking and began the next chapter. After we grew out of that space we moved to 67 Centennial and then, when the new building at 53 Centennial was finished, we moved in. We have operated from here for the past 14 years and it is now from where we say goodbye.

At the beginning I never really gave any thought to the possibility of spending 30 years dealing with Podiatrists! However, in that time I met so many great people, and developed some great friendships. I travelled all over the country and attended almost every conference since our first one in 1998 at the Hilton in Sydney. And, as it turns out, I will be attending my last one on the Gold Coast in late June – see you there! Searching for products to flog to all of you allowed me to travel the world which also gave me many great experiences I would never have had without DBS. Over that time, DBS were part of the growth of the Podiatry profession, and I am fortunate and glad that we could contribute in our own way.

I would also like to thank everyone who has worked for DBS over the past 30 years because I certainly could not have done it by myself. I would especially like to highlight a number of them who worked for us for many years and who most of you would have interacted with frequently. Carlos, George, Jane, Max, Shem and Suz. Plus, the current fantastic crew of Arlie, Brett, Jaka, Kimberly and Tim.

I am often asked what I'm going to do when I am retired. That's easy – I'm going to hang out in Byron and do nothing! Although I can envisage more surfing, bike riding, bushwalking, reading, getting my chops back on my beautiful Music Man bass and travelling with Viv.

See you in the next life!

P: +612 6685 5599 E: dbs-sales@dbsmedical.com.au W: www.dbsmedical.com.au